## Transilvania University of Braşov, Romania

# Study program: Management – Distance Learning

Faculty: Economic Science and Business Administration

Study period: 3 years (bachelor)

Academic year structure: 2 semesters (14 weeks per semester)

Examination sessions (two): winter session (January/February)

summer session (June)

### Courses per years (C= course; S = seminar; L = laboratory; P = project)

#### 1st Year

| No.  | Course                           | Code      | 1 <sup>st</sup> Semester |    |    |    |    |   | 2 <sup>nd</sup> Semester |    |    |    |    |     |  |
|------|----------------------------------|-----------|--------------------------|----|----|----|----|---|--------------------------|----|----|----|----|-----|--|
| INO. | Course                           | Code      | ΑI                       | ΑT | TC | AA | Sī | Ċ | A                        | ΑT | TC | AA | S  | Cr. |  |
| 1.   | Economics                        | ECN1-ID   | 28                       | 8  | 20 |    | 94 | 6 |                          |    |    |    |    |     |  |
| 2.   | Applied Mathematics in Economics | MAE1-ID   | 28                       | 8  | 20 |    | 94 | 6 |                          |    |    |    |    |     |  |
| 3.   | Economic Informatics Basis       | INF1-ID   | 28                       |    |    | 28 | 69 | 5 |                          |    |    |    |    |     |  |
| 4.   | Business Law                     | DRA2-ID   | 28                       | 4  | 10 |    | 58 | 4 |                          |    |    |    |    |     |  |
| 5.   | General Management               | MNG1-ID   | 28                       | 8  | 20 |    | 94 | 6 |                          |    |    |    |    |     |  |
|      | English Language 1/2             | LEN1/2-ID |                          |    |    |    |    |   | 14                       |    | 10 |    |    |     |  |
| 6.   | French Language 1/2              | LFR1/2-ID | 14                       | 4  | 10 |    | 47 | 3 |                          | 4  |    |    | 47 | 3   |  |
| 0.   | German Language 1/2              | LGE1/2-ID |                          | 4  | 10 |    | 47 | ر |                          |    |    |    | 47 | ٥   |  |
|      | Spanish Language 1/2             | LSP1/2-ID |                          |    |    |    |    |   |                          |    |    |    |    |     |  |
| 7.   | Physical Education and Sport 1/2 | EFS1/2-ID |                          | 4  | 10 |    | 11 | 1 |                          | 4  | 10 |    |    | 1   |  |
| 8.   | Business Communication and       | CNA2-ID   |                          |    |    |    |    |   | 28                       | 8  | 20 |    | 94 | 6   |  |
|      | Negotiation                      | C11712 1B |                          |    |    |    |    |   |                          |    |    |    |    |     |  |
| 9.   | Production Management            | MNP2-ID   |                          |    |    |    |    |   | 28                       | 8  | 20 |    | 94 | 6   |  |
| 10.  | Database                         | BDT2-ID   |                          |    |    |    |    |   | 28                       |    |    | 28 | 94 | 6   |  |
| 11.  | Organizational Behavior          | COR2-ID   |                          |    |    |    |    |   | 28                       | 8  | 20 |    | 94 | 6   |  |
| 12.  | Academic Writing                 | SCA2-ID   |                          |    |    |    |    |   | 28                       | 4  | 10 |    | 33 | 3   |  |

#### 2<sup>nd</sup> Year

| No. | Course                                | Codo     |    | 3  | <sup>rd</sup> Ser | nest | er |     |    | 4  | <sup>th</sup> Ser | neste | er |     |
|-----|---------------------------------------|----------|----|----|-------------------|------|----|-----|----|----|-------------------|-------|----|-----|
|     | Course                                | Code     | ΑI | ΑT | TC                | AA   | SI | Cr. | ΑI | AT | TC                | AA    | SI | Cr. |
| 1.  | Basis of Accounting                   | BCO3-ID  | 28 | 8  | 20                |      | 94 | 6   |    |    |                   |       |    |     |
| 2.  | Marketing                             | MKT3-ID  | 28 | 4  | 10                |      | 83 | 5   |    |    |                   |       |    |     |
| 3.  | Small Business Management             | MNA3-ID  | 28 | 8  | 20                |      | 94 | 6   |    |    |                   |       |    |     |
| 4.  | Operations Management                 | MOP3-ID  | 20 | 8  | 20                |      | 69 | 5   |    |    |                   |       |    |     |
| 4.  | Economic and Financial Analysis       | AEF3-ID  | 28 | 8  |                   |      |    |     |    |    |                   |       |    |     |
| 5.  | Company Economics                     | ECI3-ID  | 20 | 8  | 20                |      | 69 | 5   |    |    |                   |       |    |     |
| Э.  | Financial Accounting                  | COF3-ID  | 28 |    | 20                |      |    |     |    |    |                   |       |    |     |
|     | Business Communication in English 3/4 | CAE3-ID  | 14 |    |                   |      | 47 | З   | 14 | 4  |                   |       |    |     |
|     | Business Communication in French 3/4  | CAF3-ID  |    |    |                   |      |    |     |    |    |                   |       |    |     |
| 6.  | Business Communication in German 3/4  | CAG3-ID  |    | 4  | 10                |      |    |     |    |    | 10                |       | 47 | 3   |
|     | Business Communication in Spanish 3/4 | CAS03-ID |    |    |                   |      |    |     |    |    |                   |       |    |     |

| 7.  | Physical Education and Sport 3/4 | EFS3/4-ID | 4 | 10 | 11 | 1 |    | 4 | 10 |    |     | 1 |
|-----|----------------------------------|-----------|---|----|----|---|----|---|----|----|-----|---|
| 8.  | Financial Management             | MNF4-ID   |   |    |    |   | 28 | 8 | 20 |    | 94  | 6 |
| 9.  | Quality Management               | MNC4-ID   |   |    |    |   | 28 | 8 | 20 |    | 94  | 6 |
| 10. | Finances                         | FIN4-ID   |   |    |    |   | 14 | 4 | 10 |    | 122 | 6 |
| 11. | Business Statistics              | STA4-ID   |   |    |    |   | 28 | 4 | 10 |    | 108 | 6 |
| 12. | Internship                       | PRA4-ID   |   |    |    |   |    |   |    | 84 | 6   | 3 |

## $3^{rd}$ Year

| No. | Course  | Code    |    | 5  | <sup>th</sup> Ser | nest | er |     |    | 6  | <sup>th</sup> Ser | neste | er |     |
|-----|---|---------|----|----|-------------------|------|----|-----|----|----|-------------------|-------|----|-----|
| NO. | Course  | Code    | ΑI | ΑT | TC                | AA   | SI | Cr. | ΑI | ΑT | TC                | AA    | SI | Cr. |
| 1.  | Human Resources Management                    | MRU5-ID | 28 | 8  | 20                |      | 69 | 5   |    |    |                   |       |    |     |
| 2.  | Strategic Management                          | MNS5-ID | 28 | 4  | 10                |      | 58 | 4   |    |    |                   |       |    |     |
| 3.  | Econometrics                                  | ECM5-ID | 14 | 4  | 10                |      | 47 | 3   |    |    |                   |       |    |     |
| 4.  | Investment Management                         | MNI5-ID | 28 | 8  | 20                |      | 69 | 5   |    |    |                   |       |    |     |
| 5.  | Services Management                           | MSV5-ID | 28 | 8  | 20                |      | 69 | 5   |    |    |                   |       |    |     |
| 6.  | Crises Management                             | MCR5-ID | 20 | 4  | 10                |      | 58 | 4   |    |    |                   |       |    |     |
| 0.  | Environment Management                        | MNM5-ID | 28 |    | 10                |      |    |     |    |    |                   |       |    |     |
| 7.  | Audit   | AUD5-ID | 28 | 8  | 20                |      | 44 | 4   |    |    |                   |       |    |     |
| 7.  | Management Accounting                         | CGE5-ID |    | 0  | 20                |      | 44 |     |    |    |                   |       |    |     |
| 8.  | Compared Management                           | MCO6-ID |    |    |                   |      |    |     | 28 | 4  | 10                |       | 83 | 5   |
| 9.  | Diagnostic Analysis and Company<br>Valuation  | ADE6-ID |    |    |                   |      |    |     | 28 | 4  | 10                |       | 83 | 5   |
| 10. | Economic Projects                             | PRE6-ID |    |    |                   |      |    |     | 14 |    |                   | 28    | 58 | 4   |
| 11. | Business Ethics                               | ETA6-ID |    |    |                   |      |    |     | 14 | 4  | 10                |       | 47 | 3   |
| 12. | Management Simulations and Projects           | SIM6-ID |    |    |                   |      |    |     | 28 |    |                   | 28    | 69 | 5   |
| 13. | Methodology of Bachelor Thesis<br>Elaboration | MEL6-ID |    |    |                   |      |    |     |    |    |                   | 84    | 16 | 4   |
| 1/. | Innovation Management                         | MIN6-ID |    |    |                   |      |    |     | 28 | 8  | 20                |       | 44 | 4   |
| 14. | Logistics                                     | LOG6-ID |    |    |                   |      |    |     |    |    |                   |       |    | 4   |

Al – self-training activity, AT – tutorial activities, TC – checked assignments, AA – assisted activities, SI – individual study, Cr. – no. of ECTS credits